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Jonathan Swain
Peninsula Gaming

Mark Ernst
Black Hills Energy

Kevin Lynch
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John Tallent
Medical Associates Clinic, P.C.

Larie Godinez

Mike McDonald
Northeast Iowa Community College

Dr. Liang Chee Wee
“FROM ONE DESTINATION TO THE NEXT”

In 2007, the leaders of our area joined together to make the Greater Dubuque area a Destination for Opportunity. We invested our money, developed our plan, and worked together to achieve our goals - that is what we do at Greater Dubuque Development. Today, we are a Destination for Opportunity.

For the past year, I have had the privilege of serving as the Chair for both the Greater Dubuque Development Corporation and the NEXT campaign. And what a year it has been.

• We successfully completed the Destination for Opportunity campaign by creating what many say is one of the strongest metro economies in the U.S. (details on pages 4 & 5);

• We launched the NEXT campaign, an aggressive five-year strategy to raise $8,500,000 to create what is NEXT for the Greater Dubuque region. We have eclipsed that number (details on page 6 & 7);

• We have maintained our focus on our competencies of business retention and expansion, workforce solutions, and national marketing (details on pages 8 through 13).

You will notice that each of our accomplishments begin with the word “we”. Economic development is a team sport and our investors, Board of Directors, and dedicated staff make up that unique team. Together, we have made our region a Destination for Opportunity and together we will bring what is NEXT for our future growth.

Chad Chandlee,
NEXT Campaign Chairperson &
Greater Dubuque Development
2011-2012 Chairperson
DUBUQUE IS A
“RECESSION-BUSTING CITY”

We began a journey in 2007 and our destination was opportunity. Greater Dubuque’s Destination for Opportunity campaign was a bold five-year plan to create thousands of new jobs, raise the county’s average wage, stimulate hundreds of millions of dollars in new construction and grow our population.

Within a year of launching our campaign, the global economy turned upside down and our country went into an economic tail spin. Yet despite that, Dubuque prevailed. In fact, on June 25, 2012, Area Development Magazine, a leading executive publication covering site selection across the nation, ranked Dubuque 16th of all U.S. metros for economic growth. The magazine went on to label Dubuque a Recession-Busting City. The following results speak for themselves.

Jobs

Despite challenging times, the Dubuque Metropolitan Statistical Area (MSA) is one of only 26 regions in the country to fully recover from the recession. Since 2009, over 2,200 net new jobs have been created in the Dubuque MSA.

Wages

When the Destination for Opportunity campaign began, Dubuque’s average wage was just over $15 per hour. Our five-year goal was to reach $16. As of July 2011, our average wage is $17.57 per hour.

Construction

Commercial construction is seen as a valid economic indicator. Our five-year goal for Destination for Opportunity was $300,000,000. As of May 2012, we have already reached our goal with $407,246,501 in construction since 2007.

Population

Population growth is the lifeblood of any vibrant economy. Our goal of achieving 6% growth from 2000 to 2012 is on track. The census data for 2010 was 93,563 with two years to go in order to reach 94,500.
Dubuque Works was awarded first place in the workforce solutions category for the collaborative efforts of its seven local partners in successfully addressing workforce challenges and developing strategies to overcome the barriers to employment. (December 2011)

Greater Dubuque Development was recognized by Blane, Canada, Ltd. for its business retention and expansion efforts and was cited as one of the best in the industry, being awarded the Critical Business Partner award. This top honor was awarded to Greater Dubuque Development for the key role it plays with the region’s existing business base. (June 2011)

AccessDubuqueJobs.com received second place honors in the workforce solutions category, second only to Dubuque Works. (December 2011)

Greater Dubuque Development received first place honors in the category for “Best Overall Business Retention and Expansion Program” from the Professional Developers of Iowa (PDI). (May 2012)

The National League of Cities’ National Black Caucus of Local Elected Officials has awarded the City of Dubuque second-place honors in its 2012 City Cultural Diversity Awards. (March 2012)

The Milken Institute’s 2011 Best-Performing Cities Index placed the Dubuque metropolitan area 15th out of 179 small U.S. metropolitan areas. Dubuque moved up 40 spots from 2010’s 55th place ranking. (December 2011)

Dubuque was named as one of the 100 best communities in the United States for youth because of its commitment to provide healthy, safe and caring environments for young people. (September 2011)
WHAT’S NEXT FOR GREATER DUBUQUE

Thanks to the leadership of our investors, Greater Dubuque Development is pleased to announce that we have exceeded our five-year fundraising goal of $8.5 Million. Because of this commitment, we will continue to serve as your advocate and help bring What’s NEXT to Dubuque.

Our goals over the next five years include:

New Jobs - 2,800
Promote the creation of 2,800 net new jobs to bring our employment level to 60,000 by December of 2017. Job growth will be tracked monthly by utilizing the Iowa Department of Workforce Development’s Labor Force Summary.

Current Workforce:
57,200 as of May 2012 (Job numbers are periodically bench-marked by the Iowa Department of Workforce Development and may change the current number).

Increased Wages - $18.00+
Increase the Dubuque Metropolitan Statistical Area’s average wage to $18.00+ per hour, or an average annual income of $37,440. Dubuque County wage levels will be monitored on a quarterly basis using the Iowa Department of Workforce Development data.

Current Average Wage Rate:
$17.57 (July 2011 - Iowa Economic Development Authority)

Construction - $700 Million
Achieve $700 million in new construction in Dubuque County. We will track construction data through information provided by the City of Dubuque’s Building and Permits Department and the Dubuque County Assessor’s office.


Growing Population - 96,500
Grow the Dubuque County population to 96,500 by December 2017. Population estimates are provided annually by the U.S. Census Bureau.

Current Dubuque County Population:
93,653 (2010 Census)
WE ARE POISED FOR LEADERSHIP IN THE GLOBAL MARKETPLACE

Five years ago, Greater Dubuque Development Corporation launched a campaign called Destination for Opportunity. And five years before that, the River Valley Initiative campaign. In both cases, the premise was simple: Work together, act together, and move forward together...to make things happen! Success is not an accident, the vision and leadership provided by Greater Dubuque Development Corporation has helped our region to become a Destination for Opportunity.

Dubuque has established itself as a regional and national leader in its ability to collaboratively partner to achieve community goals. Over the last five years, we have increased the average hourly wage to $17.57; spurring more than $407 million in commercial construction; increasing the county population by 4,420 (since 2000); and we lead the state in new job creation! As we look to the future, we ask ourselves, “What’s NEXT?”

As mayor, I am frequently asked to speak to visiting groups, present at conferences, and serve as an advocate in a variety of venues for our community. In recent years, these opportunities to tell the Dubuque story have taken me across the country and around the world. These opportunities have convinced me that Dubuque is not only on the right track, we are poised for leadership in the global marketplace and the goals of the NEXT campaign are designed to do just that.

Communities that make things happen don’t stop for a victory lap. Communities that make things happen consistently look to the future. We take great pride in rolling up our sleeves and joining together to accomplish the NEXT phase of growth and prosperity for Dubuque!

Sincerely,

Roy D. Buol
Mayor
EXISTING BUSINESS

DRIVING RECORD RESULTS

The most important driver for growth in Dubuque’s economy is our existing business base. To gain a street-level view and full perspective of the local economy, Greater Dubuque Development conducted 271 on-site visits this year with business owners, CEOs, and top managers through our award-winning InfoAction program. This disciplined process provides Greater Dubuque’s team with a clear understanding of what is going on in our client’s world. As a result, the Greater Dubuque team is able to assist businesses with both opportunities and challenges.

In addition to the InfoAction program, Greater Dubuque staff took action as they initiated and coordinated more than 110 standing meetings (weekly and monthly) with key partners to find solutions and provide valuable service to the existing business base.

Through the InfoAction program, as well as our strong ties to businesses throughout the region, Greater Dubuque Development and its partners delivered a record year.

Business Projects for Fiscal Year 2011-2012

- Capital Investment: $76,300,000
- New Square Feet of Construction: 326,200
- New Jobs: 355
- New Annual Payroll: $11,814,400

Delivered direct service, advocacy, information, and solutions - on issues ranging from A-Z

Area businesses represented by Greater Dubuque at Iowa Economic Development Authority meetings: 15
The Opportunity
First we listen, then we act. That best describes Greater Dubuque Development’s approach to business retention and expansion. The recent announcement by Green Industrial Supply Inc. to expand their operations in Dubuque is a classic example of how that works.

Green Industrial Supply Inc. is a Dubuque-based company that was established in 1998 with seven employees. Today, fifty plus employees at Green manage approximately nine hundred suppliers worldwide for some of the world’s most recognizable OEM’s. In doing so, Green’s expert staff oversees more than 18,000 different parts and components.

On June 16, 2011, Dan McDonald, Vice-President of Existing Business at Greater Dubuque Development, met with Mary Sue and Pat Green, owners of Green Industrial Supply Inc., for an InfoAction meeting. Greater Dubuque’s InfoAction meetings are designed to help existing businesses. We conduct over 250 of these meetings every year but at this meeting, an opportunity was heard. It was clear that Green Industrial had outgrown their existing facility and was looking for a solution.

The Outcome
With the company’s permission, Greater Dubuque Development’s team quickly and quietly went into action. Key contacts and a list of existing buildings were provided. Introductions and meetings were coordinated with the company and staff members from the Iowa Economic Development Authority, the City of Dubuque, Northeast Iowa Community College, East Central Intergovernmental Association, and others.

After top management from Green Industrial had conducted their due diligence and secured financing, they decided to move forward with the construction of a new, 140,000 square foot facility in the Dubuque Industrial Center West with plans to create 17 new jobs. By August 15th, 2011, just 60 days after the initial meeting, Green Industrial’s plan for expansion was approved by the Dubuque City Council and then received a nod from Iowa Economic Development Authority (IEDA) on August 18th.

Once announced, Greater Dubuque Development requested that the teams from Alliant Energy and Black Hills Energy work side-by-side with the City of Dubuque and the company’s contractor during the site-review process and construction phase. Today, the company is within 30 days of transitioning to their new, state-of-the-art facility in the Dubuque Industrial Center West.

First we listen, then we act. That’s how it works at Greater Dubuque Development.
The Telegraph Herald and Greater Dubuque Development have partnered in the development and promotion of our region’s premiere recruiting tool, www.AccessDubuqueJobs.com. The new sales strategy focuses on face-to-face meetings with local CEO’s and human resource professionals. No email, no internet, no fancy gimmicks. Ironically, the sale has very little to do with the job postings themselves, but rather educating business leaders on the need to pool community resources to address our employers workforce needs. It is simple economics — workforce supply needs to meet employer demand. Not only is this critical to the continued success of local businesses, it was key to our region’s ability to recruit future prospects and jump-start additional job creation. Employers “get it”. In five short years, our investors have grown by over 300%.

Many cities across the country have tried to replicate what is being done in Dubuque, but no one has had a partner like the Telegraph Herald. The TH has donated significant investment dollars back to Greater Dubuque Development to promote www.AccessDubuqueJobs.com and fund activities that promote workforce recruitment and retention. The sustainability of the recruitment website and overall workforce initiative has lived on only through the strong partnerships that have been built between Greater Dubuque Development, the Telegraph Herald and 119 participating employers. All realize that by investing in www.AccessDubuqueJobs.com, they become part of a cutting-edge regional partnership that distinguishes the Greater Dubuque area from other regions of the country that are competing aggressively to recruit our talent and future graduates.

Total Investors: 119
Average Page Visits per month: 100,000+
Resumes Posted: 2,500+
Career Fairs: 10
RECRUITING OUTSIDE OF THE BOX

The Opportunity
Despite Dubuque’s prime location at the intersection of three states and a high concentration of higher education, there was no mechanism to capitalize on national, or more importantly, regional talent. In the late 90’s, Dubuque had faced 25 years of out-migration. Having the oldest average age in Iowa and close to zero population growth, local businesses expressed concern about their ability to recruit talent. It was time to think outside-of-the-box or more importantly - recruit outside-of-the-box.

The Outcome
Greater Dubuque Development and the Telegraph Herald joined forces to create a local recruiting tool that today, serves as a critical economic incentive for existing businesses looking to expand as well as prospective clients weighing Dubuque against other site locations around the globe. If not for www.AccessDubuqueJobs.com to find qualified applicants, Dubuque would not be experiencing the economic development success that it has today.

www.AccessDubuqueJobs.com has become a staple for human resource leaders in the region, many of whom would tell you that AccessDubuqueJobs.com is one of their most effective recruitment tools.

A WARM WELCOME AIDS IN RETENTION

The Opportunity
Ranking in the top 20 nationally and number one in the State of Iowa for job growth, the Greater Dubuque region set the pace for growth regionally and nationally in 2011-2012. Boasting rankings from Forbes.com as the #1 Best Smaller Metro for Projected Job Growth and a #3 job growth ranking from CareerBuilder.com, hiring within the community gained momentum. Job Seekers from around the world knocked on our door – all they needed was a warm welcome.

The Outcome
In an effort to assist employers in the successful recruitment, relocation and retention of potential employees, the Greater Dubuque Development team created a one-stop concierge service for employer recruits. As a result, candidates find everything they need in order to call Dubuque their new home.

Concierge Services
“Greater Dubuque Development’s services continues to be an asset to the John Deere Dubuque Works recruiting strategy. Providing a personalized tour of the Dubuque community during their onsite interview process is a great way of providing candidates a view of the community. Candidates leave their visit to Dubuque with a much better understanding of what the community can provide them if they would ultimately relocate to the area.”

Sally Dickey
Human Resources Division Manager, John Deere Dubuque Works

Distinctively Dubuque
“Coming from out of town, I was facing a new place far from home in which to settle my family. Taking the Distinctively Dubuque class on my second week of arrival was one of the greatest decisions I made. It just took me the first session to realize I was about to learn and experience what the Dubuque community had to offer. It was also the best way to get to know great people. Now, my family and I can proudly say we have done more things, visited many more places, and made more friends than we ever thought.”

Everaldo Ferreyra
Engineer, John Deere Dubuque Works
Dubuque Works’ mission is to unify and streamline existing workforce solutions to ensure the availability of a talented workforce for current and future employer needs. Workforce development players in the Greater Dubuque area collaborate under one umbrella to approach workforce issues from multiple angles. The Dubuque Works partners include: Greater Dubuque Development, the Telegraph Herald, Community Foundation of Greater Dubuque, IowaWorks, Dubuque Area Chamber of Commerce, Dubuque Area Labor Management, and Northeast Iowa Community College. Funding for Dubuque Works is provided by the City of Dubuque, Mystique Casino, and Dubuque County.

In three years, this all-encompassing approach to workforce development has battled the local brain drain, promoted skilled trade & technology careers in grades 6-12, developed existing talent, helped un/underemployed build bridges to employment, connected job seekers to opportunities through the web, and welcomed newcomers into the community. Dubuque Works continues to proactively retain, recruit, and train the workforce that will shape our community for decades to come.

**REAL RESULTS**

- Aided in the recruitment of individuals across the country through [www.AccessDubuqueJobs.com](http://www.AccessDubuqueJobs.com)
- Provided personal attention to more than 464 individuals through Newcomer Services
- Educated 1000+ middle and high school students regarding career opportunities, providing a future pipeline for local employers
- Recruited over 75 businesses to participate and post internship opportunities on [www.AccessDubuqueJobs.com](http://www.AccessDubuqueJobs.com)
- Launched Opportunity Dubuque, training 20 individuals in the CNC field
- Provided the unemployed and underemployed an opportunity to find meaningful employment with local businesses and pursue an education through Project H.O.P.E
- Enrolled 103 participants from 32 businesses in the Distinctively Dubuque program
The Opportunity
We knew there was a major disconnect between what we needed and what we had. Greater Dubuque Development’s InfoAction interviews revealed that 53% of Dubuque employers were facing workforce recruitment challenges. These findings along with employer roundtable meetings reported one common need in the Greater Dubuque area - the demand for a skilled, qualified workforce. Local businesses faced challenges when looking for qualified employees to fill open positions because there was a lack of interest in or awareness of advanced manufacturing as a career opportunity. The need for a qualified workforce coupled with significant numbers of unemployed and underemployed people in Dubuque County led the community to take action.

The Outcome:
To address this issue, local businesses and organizations partnered to create a unique program called Opportunity Dubuque.

The non-credit certificate training program, offered by Northeast Iowa Community College, began with twenty individuals receiving full-tuition scholarships and other support to complete the training. Enrolled students were required to complete 108 hours of coursework over a 14 week span. Upon completion, participants were able to choose one of two paths: take advantage of pre-arranged interviews with employer partners seeking skilled entry-level employees or to continue their education by enrolling in credit classes to earn a diploma.

The results of the program speak for themselves:

- 19 of 20 completed training (95%)
- 10 have been hired (50%)
- 5 currently interviewing (25%)
- 4 are continuing their education at NICC towards a CNC diploma (20%)

Due to the pilot’s success, this program will be replicated over the next 18-24 months and will train over 200 individuals in the advanced manufacturing field. In the summer orientation for Opportunity Dubuque, 64 attended and 20 were selected for the orientation.


Mike Billmeyer
Opportunity Dubuque Graduate

“I enjoyed the program. Northeast Iowa Community College and their professors did a great job providing me with an introduction to the field. The coursework combined with my part-time job with Bodine Electric allowed me to gain knowledge and experience within the CNC field. Today, I am employed full-time at Bodine Electric.”
While serving existing employers is at the heart of Greater Dubuque Development’s mission, new business recruitment and national marketing separates us from the pack. Job creation, capital investments, new construction, and support to the existing business base are just a few of the reasons new business recruitment is critical. The foundation of our national marketing strategy is building face-to-face relationships. Because of this, we have conducted headquarter visits of local companies throughout the year. It is crucial for Dubuque to be top-of-mind when companies consider expansion opportunities rather than other “greenfield” locations. Beyond expansion opportunities, visiting with company headquarters has allowed our team to see where there are gaps in our product through the eyes of corporate leaders. This has lead us to focus on an industry clustering approach to national marketing as it provides a richer, more meaningful representation of the local industry drivers and regional dynamics. The idea of industry clusters also allows Greater Dubuque Development to develop a stronger, larger labor pool as we attract companies that require a similar skill set, making our community a destination for employee talent.

Business attraction also contributes to the local economy through diversification, making us less vulnerable to economic downturns. It also promotes sales to area suppliers as new businesses buy from local vendors, suppliers, and service providers.

Beyond these activities, most of the national marketing efforts are done behind the scenes. Whether it is attending tradeshows, hosting regional developers, or prospecting a client, we do these things to sing Dubuque’s praises and grow our regional economy.

**Headquarter/Recruitment Visits**
- 7

**Trade & Professional Conferences**
- 4

**Trade Shows**
- 6

**Commercial Developers Hosted**
- 3

**Dubuque Area Industry Sectors**

*Based on number of area companies*
The Opportunity
Headquartered in Australia, Digga is a global leader in the manufacturing of planetary gearboxes and construction equipment attachments for the earthmoving industry. Digga produces 79 different construction equipment attachments, wearparts and spareparts to suit most manufacturers’ heavy equipment. Today, Digga employs over 200 people in Australia.

In 1997, the company began exporting to Europe and North America. Today, Digga exports their products to over 52 countries globally. Their primary international markets include the United States, Canada, the United Kingdom, Germany, France, Poland and Russia.

As Digga’s market grew, the company established a relationship with the Paladin Group supplying the company with approximately 3,000 planetary gearboxes annually. The gearboxes are distributed throughout the United States under the McMillen Brand.

The Outcome
Due to increased market share and the need for a location in North America, Digga began to investigate locations to build a new facility. In January 2012, an executive group from Digga led by Suzie Wright, President & CEO and Alan Wade, Vice President International Sales, evaluated communities in Texas and Iowa for a location to construct their first North American manufacturing facility. The company looked for a community that provided access to a skilled workforce of metal fabricators and welders, an engaged city staff and elected officials, and a strong quality of life.

During the recruitment process, Greater Dubuque Development partnered with the Dyersville Economic Development Corporation to promote the attributes of building a new facility in Dyersville. Greater Dubuque Development Corporation conveyed the characteristics of the region’s machining/metal fabrication industry cluster and provided key insights into supply-chain management opportunities within our area. Additionally, our staff furnished regional LaborShed data and presented Digga with nearly 180 resumes of potential local employees, obtained from www.AccessDubuqueJobs.com and IowaWorks. Representatives of Northeast Iowa Community College also showcased their welding and CNC machining programs offered at the Peosta campus.

The team effort paid off. On March 26, 2012, Digga announced plans to build a new 36,380 square foot facility in the 20 West Industrial Center in Dyersville. The project includes a capital investment of $2.2 million and creation of 30 new jobs. Digga North America, LLC will produce gearboxes, screw anchors and auger drives.
Abeln Abstract & Title Company
Addoco, Inc.
Alliance for Construction Excellence
Alliant Energy
AMBRACO, Inc.
American Realty of Dubuque
American Trust & Savings Bank
Anderson Weber
A.Y. McDonald Industries, Inc.
BARD Materials
Barton Wealth Management, LLC
Behnke Enterprises Inc.
Bird Chevrolet Co.
Black Hills Energy
Bodine Electric
Brannon Monument Company
Buesing and Associates, Inc.
Cartégraph
Clarke University
Clemens, Walters, Conlon & Meyer L.L.P
Conlon Construction Co.
Cottingham & Butler Insurance, Inc.
Crescent Electric Supply Company
DDI, Inc.
Diamond Jo Casino
Dubuque Advertiser, Inc.
Dubuque Area Chamber of Commerce
Dubuque Bank & Trust
Dubuque Board of Realtors, Inc.
Dubuque Building & Construction Trades Council
Dubuque Homebuilders & Associates
Dubuque Internal Medicine
Dubuque New Car & Truck Dealers Assoc.
Dubuque Stamping & Mfg., Inc.
Dupaco Community Credit Union
DuTrac Community Credit Union
Dyersville Industrial Development
Eagle Window & Door, Inc.
East Dubuque Savings Bank
Edwards Cast Stone
Eide Bailly, LLP
EIMCO (East Iowa Machine Company)
Enteege Engineering Technical Group
Epic Construction
Fidelity Bank & Trust
First Community Trust, N.A.
Flexsteel Industries, Inc.
Flynn Ready Mix
Fuerste, Carew, Jurgens & Sudmeier, P.C.
Geisler Brothers Company
Georgia-Pacific Corporation
Giese Companies
Gronen Restoration
Hartig Drug
Hawkeye Shared Services, LLC
Hodge Company
Honkamp Krueger & Company
IBEW Local #704
IIW P.C.
Jim Giese Commercial Roofing, Inc.
John Deere Dubuque Works
Julien’s Journal
Kane, Norby & Reddick, P.C.
Kendall Hunt Publishing
Kinzinger Law Firms, PLC
Kirchhoff Distributing Company
Klauer Construction Company
Klauer Manufacturing
Kruse/Warthan Dubuque Auto Plaza
Kunkel & Associates, Inc.
Lamar Advertising Company
Liberty Bank
Loras College
Maquoketa Valley Electric Cooperative
Maryville Construction Company
McCoy Group, Inc.
McNamer Construction Systems, Inc.
Medical Associates Clinic, P.C.
Mercy Medical Center
Mike Finnin Ford
Mi-T-M Corporation
Morrison Brothers
Mulgrew Oil Company
Myers-Cox Company
Mystique Casino
Kloeckner Metals
Net-Smart, Inc.
O’Connor & Associates Insurance
O’Connor & Thomas, P.C.
Parco, Ltd.
Patriciá Friedman
Paulson Electric
Peavey Company
Platinum Development Group, LLC.
Plumbers & Steamfitters Local 125
Portzen Construction
Prairie Farms
Premier Bank
Premier Tooling, Inc.
Prudential Retirement
CenturyLink
Radio Dubuque, Inc.
Rainbo Oil Company
Rentech Energy Midwest Corporation
Richardson Buick-Cadillac-Honda-GMC
Riley’s Olds-Mazda-Subaru
River City Paving, Inc.
Ron Smith & Sons Construction
Rousselot
RSM McGladrey, Inc.
Runde Auto Group
Sedgwick CMS
Sedona Staffing Services
Selco, Inc.
Spahn & Rose Lumber Company
SpecCast
State Central Bank
Steele Capital Management, Inc.
Teamsters Local 120
Terracon
The Adams Company
The Finley Hospital
The Floor Show Companies
The Fischer Companies
The Friedman Group, Inc.
The McGraw-Hill Companies
The Norman Law Firm, P.C.
Theisen Supply, Inc.
TRICOR Insurance & Financial Services
Turpin Dodge of Dubuque LLC.
Union-Hoermann Press
United Clinical Laboratories
University of Dubuque
US Bank - Dubuque
Vanguard, Inc.
Wells Fargo
Welu Printing Company
Westmark Enterprises, Inc.
Westphal & Company Electrical Construction
Woodward Communications

PUBLIC SECTOR
City of Dubuque
City of Dyersville
City of Peosta
Dubuque County
Iowa Workforce Development
Northeast Iowa Community College
A.Y. McDonald Industries, Inc.
Advanced Pump & Equipment, Inc.
AFLAC
Alliant Energy
American Trust & Savings Bank
Amirage Salon
BARD Materials
Berry Plastics and Subsidiaries
Best Western Plus Dubuque
Bird Chevrolet Co.
Black Hills Energy
Bodine Electric
Cartêgraph
CES Computers
Champion Promotions
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Cottingham & Butler Insurance, Inc.
Crescent Electric Supply Company
DDI, Inc.
Diamond Jo Casino
Domino’s Pizza
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Dubuque Bank & Trust
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Dubuque Stamping & Mfg., Inc.
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DuTrac Community Credit Union
Eagle Ridge Resort & Spa
Eagle Window & Door, Inc.
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East Dubuque Savings Bank
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Entegee Engineering Technical Group
Express Employment Professionals
Flexsteel Industries, Inc.
Georgia-Pacific Corporation
Giese Companies
Grand Harbor Resort and Waterpark
Grand View United Methodist
Hartig Drug
Hawkeye Truck & Trailer
Hillcrest Family Services
Hills and Dales
Hirschbach Transportation Services, Inc.
Hodge Company
Holiday Inn Express and Suites
Holy Family Catholic Schools
Honkamp Krueger & Company
Hormel Foods/Progressive Processing
Horsfield Construction Inc.
Hotel Julien Dubuque
IBM
IIW, P.C.
J.J. Scheckel Corporation
John Deere Dubuque Works
Klauer Construction Co.
Kloeckner Metals
Kruse/Warthan Dubuque Auto Plaza
Kurtz Communications, Inc.
Loras College
Luther Manor
McCoy Group, Inc.
McKesson Corporation
Medical Associates Clinic, P.C.
Medline Industries, Inc.
Mercy Medical Center - Dubuque
Mi-T-M Corporation
Midwest Business Products
Mike Finnin Ford
Molo Companies
Mystique Casino
National Mississippi River Museum & Aquarium
Northeast Iowa Community College
Ohnward Bancshares, Inc.
Platinum Supplemental Insurance
Portzen Construction
Premier Bank
Prudential Retirement
Rentech Energy Midwest Corporation
River Valley Capital Corporation
Roeder Outdoor Power
Rousselot, Inc.
RT&T Enterprises Inc.
Ruhl & Ruhl Realtors
S4 Carlisle Communications LTD
Schieffer Co. International L.C.
Sedgwick CMS
Sedona Staffing Services
Sinsinawa Dominicans
Southwest Health Center
Spahn & Rose Lumber Company
State Central Bank
Steele Capital Management, Inc.
TFM Company
The Friedman Group, Inc.
The Insurance Center, Inc.
The McGraw-Hill Companies
Theisen Supply, Inc.
Top Block and Brick, Inc.
TRICOR Insurance & Financial Services
Unified Therapy Services
United Clinical Laboratories
Universal Tank & Fabrication
University of Dubuque
University of Wisconsin-Platteville
US Bank - Dubuque
Wartburg Theological Seminary
Weber Paper Company
Westmark Enterprises, Inc.
Woodward Communications
WS, Live LLC
Leo A. McCarthy cared deeply about his community and his fellow citizens. He was a person of strong character who actively participated in many facets of our community through his leadership and generosity. He gave tirelessly of his skills and knowledge without any desire for personal recognition. Over the past decades, McCarthy often shared his time and talents with Greater Dubuque Development. The significant amount of pro bono legal expertise he provided to this organization has had a substantial impact on the positive economic growth of our region. McCarthy succumbed to complications of Lou Gehrig’s Disease (ALS) in 2006 at the age of 70 — but his enthusiasm, generosity and vision live on. Funds from the leadership fund are dedicated to workforce development initiatives.

Leo A. McCarthy
Citizen Leadership Circle

These community leaders have chosen to honor the memory of this great citizen by personally contributing through the Community Foundation of Greater Dubuque to the Leo A. McCarthy Citizen Leadership Circle.

Vicki Bechen
David Becker
Joe Broderick
John Burgart
Jim Collins
Joyce Connors
Virgil J. & Norma M. Denlinger Family Foundation
Kelley Deutmeyer
Rick & Rae Ann Dickinson
Michael J. Donohue
Mark C. & Cheryl Falb
Mike Finnin
Robert Hoefer
Arnold & Joyce Honkamp
Douglas & Karen Horstmann
Pam Jochum
Russell Knight
Dan Kruse
Dick McKay
Mike & Nancy Van Milligen
John Ottavi
Chris Patrick
John Schmidt
Nicholas J. Schrup
John Tallent
Ken & Bernadine Townsend
Dan & Amy Unmacht
Penny Wills
Richard J. Young
Tom & Marianne Yunt