Two Dubuque businesses have secured a spot on *Inc.* Magazine’s list of the fastest growing companies in the United States. Eagle Point Solar and Envision Sports Design were selected for “2019 Inc. 5,000: The Most Successful Companies in America” based on their growth and success. Only 29 other Iowa companies made the list. To qualify, companies must have been founded and generating revenue by March 31, 2015. They must be based in the U.S., privately held, for-profit, and independent—not subsidiaries or divisions of other companies—as of December 31, 2018. The minimum revenue required for 2015 is $100,000; for 2018 it is $2 million.

Greater Dubuque Development is proud to have worked with both of these companies over the past decade. Congratulations to Eagle Point Solar, Envision Sports Design, and their respective teams for the national recognition of their hard work.

**ALLIANT ENERGY NAMED AS A TOP UTILITY IN ECONOMIC DEVELOPMENT**

Alliant Energy has been selected for an elite list in *Site Selection Magazine’s* annual rankings of Top U.S. Utilities in Economic Development. *Site Selection Magazine*, published by Conway Inc., delivers expansion planning information to 47,000 executives of fast-growing firms. The 2019 list is based on analysis of corporate end-user project activity in 2018 in those utilities’ territories (from Conway Projects Database and submitted materials). In addition to examining facility investment project totals and calculating those projects’ jobs and capital investment numbers on a cumulative and per-capita basis, Conway also looked at website tools and data; innovative programs and incentives for business, including energy efficiency and renewable energy programs; and the utility’s own job-creating infrastructure and facility investment trends.

“The elite Top 20 we named this year earned the honor amid a field of around 3,300 electric utilities across the country, including around 900 cooperatives,” says Managing Editor, Adam Bruns. *Site Selections Magazine* has published the list since 1999. Greater Dubuque Development appreciates the partnership and work that Alliant does in the field of economic development and salutes them on this tremendous honor.

**FUTURE READY IOWA RECOGNIZES OPPORTUNITY DUBUQUE CHILD CARE PILOT PROGRAM**

On September 3, Iowa Governor Kim Reynolds’ office announced the first 13 recipients of the new Future Ready Iowa Employer Innovation Fund, a matching grant designed to help employers carry out solutions to help their employees achieve postsecondary training and education. The purpose of the grant is to provide opportunities for working Iowans to earn non-credit and for-credit postsecondary credentials leading to high-demand jobs in the state, like those awarded through the local Opportunity Dubuque program administered by Northeast Iowa Community College.

The Community Foundation of Greater Dubuque was awarded a $50,000 grant for the Opportunity
Dubuque Child Care Pilot, a program launched in March of 2019 to support Opportunity Dubuque students who have child care barriers that prevent them from participating in workforce training and full-time employment. The pilot funds licensed child care for students while they are enrolled in training and for up to 12 months after obtaining eligible, full-time employment as the payer of last resort as the parent achieves self-sufficiency to afford ongoing costs of child care. The grant funding will be matched with dollars already committed by Dubuque County and the City of Dubuque to the pilot through Greater Dubuque Development’s Dubuque Works initiative. Kristin Dietzel, Vice President of Workforce Solutions, is the designated point of contact for the Future Ready Iowa grant.

FUTURE LEADERSHIP TEAM WELCOMES NEW MEMBERS AND CONSIDERS THE EVOLUTION OF GREATER DUBUQUE

The Future Leadership Team welcomed five new members at its September quarterly meeting. Newly approved members include Poppy Conlon, Conlon Construction; Jason Weston, Prudential; Kristina Sabatos, John Deere Dubuque Works; Michelle Breitbach, MidWestOne Bank; and Natalie Weber, University of Dubuque. New members attended an orientation session in August with Greater Dubuque Development staff prior to joining the 30-person leadership committee.

At their September 11th meeting, the Future Leadership Team participated in a strategic planning session with Andrew Conrad, Director for the Institute of Decision Making at University of Northern Iowa. The planning session is being conducted in advance of a full Greater Dubuque Development Board strategic planning session slated for October 22nd. The facilitation process focused on two questions:
1) As you think about Dubuque over the next 5 to 10 years, what do you feel should be the top 2 or 3 priorities for the community? and
2) What could the Greater Dubuque Development Corporation do to help address those priorities?

This facilitation extends information gathered at the June Future Leadership Team regarding what makes a community of choice and how the Greater Dubuque area can leverage strengths and overcome barriers to increase job and population growth.

ACCESSDUBUQUEJOBS.COM UPDATE

**New Investors**
- Klauer Manufacturing Company

**Renewed Investors**
- Eide Bailly LLP
- Ennoble Skilled Nursing & Rehabilitation
- Envision Sports Design

**Renewed Investors, cont.**
- Express Employment Professionals
- Grand River Medical Group
- Potosi Brewery Foundation
- Rockfarm Logistics, LLC
- Rousselot, Inc.
- Sisters of Charity, BVM
- Substance Abuse Services Center

**Renewed Investors, cont.**
- Tegeler Body & Frame, Wrecker & Crane, Inc.
- The Friedman Group, Inc.
- Travel Dubuque

**Declined Investors**
- First Community Bank of Galena
- Hapee Smith Productions

**We’re What Works.**
Find a career | Post a career

newcomer services

MAKING THE BEST FIRST IMPRESSION WHEN WELCOMING NEWCOMERS

When hiring talent from outside the region, help them get to know their new community before the moving truck is even packed:

- **Big Life, Small City, You’re Home in Dubuque:** Link to and refer to Biglifesmalcity.com to point newcomers to information and resources around the community, share the Facebook and LinkedIn pages (@biglifesmalcitydbq) to get them connected with people who have already made the area their home

- **Community Tours**: Personalized 90-minute driving tours of the community for job candidates and their families, as well as other newcomers

- **Employment Services**: Connect family members to AccessDubuqueJobs.com for up-to-date, quality job listings with local employers

- **Rental Resource Guide**: Contact information for apartments, duplexes and homes for rent in the area

- **Concierge Services**: One-on-one assistance connecting newcomers to resources and information about the area

- **Distinctively Dubuque**: Free, fun, and informational five-week class for newcomers to network and learn more about their community

*Available for AccessDubuqueJobs.com investors*
NEWCOMER SERVICES REPORTS

Newcomer Services Assistance

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<th>DEC</th>
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Community Tours

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Employers Assisted

| YTD 19-20 | 13 |

Distinctively Dubuque Participants

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**Number of Employers Participating YTD FY 19-20: 17**

Monthly Relocation Guide Distribution

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startup dubuque

CENTRAL AVENUE ENTREPRENEUR NEARS ONE YEAR ANNIVERSARY

Upcycle Dubuque, a creative reuse center and art gallery, has made a name for itself in the Dubuque community since its inception in November 2018. America’s SBDC Counselor Ralph Kluseman has worked closely with the business to help them reach new milestones over the past year. At their storefront on Central Avenue, Upcycle Dubuque holds classes and events in addition to retail space. They work closely with the arts and culture community in the area, being a new outlet for local artists and makers to promote and sell their work on consignment.

dubuque’s true north

NATIONAL WINDOW RESTORATION EXPERT HOSTS INTENSIVE WORKSHOP AT DUBUQUE’S TRUE NORTH HOME

On September 7 & 8, the Dubuque Preservation Fair and Heritage Works hosted a window restoration workshop with Bob Yapp. A window restoration expert and former host of About Your House, Yapp demonstrated and taught restoration techniques to fifteen participants. Techniques included paint stripping, removal of glazing and glass, sash repairs, epoxy repairs, weatherization, and window re-glazing. Participants were then invited to exercise their abilities in the restoration of three windows at the Dubuque’s True North home at 2033 Washington Street. The two-day workshop taught valuable skills in the restoration of historic homes as well as the importance of energy efficiency.

The workshop was made possible by Heritage Works, the Dubuque Racing Association, Dupaco Community Credit Union, Four Mounds Foundation, Steeple Square, and Dubuque’s True North. Heritage Works is a resource for preservation and redevelopment projects in the Dubuque area focused on three areas: facilitating collaboration for preservation and restoration projects, community and governmental advocacy for historic preservation, and educational programming highlighting Dubuque’s historic and architectural heritage.

TO LEARN MORE ABOUT 2033 WASHINGTON AND SEE OTHER PROPERTIES UNDERGOING RENOVATION: Visit our website at: greaterdubuque.org/truenorth.
JOB CREATION UPDATE

The resident unemployment rate for July 2019 was reported as 2.4% and non-farm employment was 60,900.

NEW CONSTRUCTION UPDATE

Since the beginning of the Greater Dubuque 2022 Campaign (7/1/17 through 8/31/19), Residential construction totals $184,315,659. Commercial construction totals $297,694,344. Total construction totals $482,010,003.

CONSTRUCTION | GOAL: $800,000,000

- Total Residential: $184,315,659
- Total Commercial: $297,694,344
- Total Construction Cumulative: $482,010,003

SOURCE: City of Dubuque and Dubuque County, incorporated and unincorporated.
MEDIAN HOUSEHOLD INCOME UPDATE

As of December 2018, the median household income for Dubuque County was reported as $59,150.

DUBUQUE MEDIAN HOUSEHOLD INCOME | GOAL: $60,000 CURRENT: $59,150

![Median Household Income Graph]


POPULATION GROWTH UPDATE

As of April 2018, the population was 96,854

DUBUQUE COUNTY POPULATION GROWTH | GOAL: 100,000 CURRENT: 96,854

![Population Growth Graph]

SOURCE: U.S. Census Bureau, Population Division, updated annually

upcoming religious celebrations & cultural events

EVENING OF SEPT 29TH - EVENING OF OCT 1ST Rosh Hashanah (Jewish)
SEPT 29TH - OCT 7TH Navaratri (Hindu)

EVENING OF OCT 8TH - EVENING OF OCT 9TH Yom Kippur (Jewish)
EVENING OF OCT 13TH - EVENING OF OCT 20TH Sukkot (Jewish)